पाठ्यक्रमको योजनालाई निम्नानुसार दुई चरणमा विभाजन गरिएको छ:

प्रथम चरण :- लिखित परीक्षा द्वितीय चरण :- अन्तर्वार्ता

पूर्णाङ्क :- २००

पूर्णाङ्क :- ३०

परीक्षा योजना (Examination Scheme)

प्रथम चरण :- लिखित परीक्षा (Written Examination)

पत्र	विषय	पूर्णाङ्क	उत्तीर्णाङ्क	परीक्षा प्रणाली		प्रश्नसंख्या x अङ्क	समय
प्रथम	Economics, Money and Banking	900	0	विषयगत	छोटो उत्तर आउने प्रश्न	४ प्रश्न x ५ अङ्क	३ ਬਾਟਾ
					लामो उत्तर आउने प्रश्न	८ प्रश्न x १० अङ्क	
द्वितीय	Management and Finance	900	80	विषयगत	तर्कयुक्त विश्लेषनात्मक प्रश्न	६ प्रश्न x १० अङ्क	- ੩ ਬਾਟਾ
					समस्या समाधान प्रश्न	२ प्रश्न x २० अङ्क	

द्वितीय चरण:- अन्तर्वार्ता (Interview)

विषय	पूर्णाङ्क	परीक्षा प्रणाली
अन्तर्वार्ता	30	मौखिक

द्रष्टव्य :

- लिखित परीक्षाको माध्यम भाषा नेपाली वा अंग्रेजी अथवा नेपाली र अंग्रेजी दुवै हुन सक्नेछ।
- २. प्रथम र द्वितीय पत्रको लिखित परीक्षा छुट्टा छुट्टै हुनेछ।
- ३. विषयगत प्रश्नको हकमा एउटा लामो प्रश्न वा एउटै प्रश्नका दुई वा दुई भन्दा बढी भाग (Two or more Parts of a single question) वा एउटा प्रश्न अन्तर्गत दुई वा वढी टिप्पणीहरू (Short Notes) सोध्न सिकनेछ।
- ४. विषयगत प्रश्न हुने पत्र/विषयमा प्रत्येक खण्डका प्रश्नका लागि छुट्टाछुट्टै उत्तरपुस्तिकाहरू हुनेछन। उम्मेदवारले प्रत्येक खण्डका प्रश्नको उत्तर सोही खण्डको उतरपुस्तिकामा लेख्नु पर्नेछ।
- ५. यस पाठयक्रम योजना अन्तर्गतका पत्र/विषयका विषयवस्तुमा जुनसुकै कुरा लेखिएको भए तापिन पाठ्यक्रममा परेका कानून, ऐन, नियम, विनियम तथा नीतिहरू परीक्षाको मिति भन्दा ३ मिहना अगािड (संशोधन भएका वा संशोधन भई हटाईएका वा थप गरी संशोधन भई) कायम रहेकालाई यस पाठ्यक्रममा परेका सम्झनु पर्नेछ।
- ६. प्रथम चरणको परीक्षावाट छनौट भएका उम्मेदवारलाई मात्र दोस्रो चरणको परीक्षामा सम्मिलित गराईनेछ।
- ७. पाठयक्रम स्वीकृत मिति:-२०८१/१२/१४

प्रथम पत्र:

Economics, Money and Banking

खण्ड (क): (२ प्रश्न \times ५ अङ्क + ४ प्रश्न \times १० अङ्क = ५०)

1. **Economics**

- 1.1 National Income Accounting: Gross Domestic Product, Gross National Product, Per Capita Income, GDP Deflator
- 1.2 Inflation: Headline Inflation, Core Inflation, Price Indices, Inflation and Unemployment, Price Stabilization through Monetary Policy
- 1.3 External Sector: International Trade and Investment, Balance of Payments, Exchange Rate, Regional Economic Co-operation: SAARC, ASEAN, EU, BIMSTEC, BRICS
- 1.4 Economic Growth Theories: Classical Growth Theory, Neoclassical Growth Model, Endogenous Growth Theory.
- 1.5 Development Planning: Importance, Planning Process, Development Planning in Nepal with reference to current plan
- 1.6 Monetary Policy: Objectives, Targets and Tools, Effectiveness
- 1.7 Fiscal Policy: Current Expenditure, Capital Expenditure, Revenue Mobilization, Deficit Financing
- 1.8 Poverty and Inequality: Causes, Measurement, Absolute Poverty, Income Poverty and Human Poverty, Gini-coefficient

खण्ड (ख): (२ प्रश्न \times ५ अङ्क + ४ प्रश्न \times १० अङ्क = ५०)

2. Money and Banking

- 2.1 Money and Credit: Money demand and supply, narrow money, broad money, reserve money, money multiplier, credit supply
- 2.2 Financial Sector Development: Growth of banks and financial institutions, competition, financial widening and rural coverage
- 2.3 Financial Service Products: Customer needs, product diversification, product innovation
- 2.4 Liquidity Management: Importance, tools and techniques for liquidity management
- 2.5 Interest Rates: Determinants of interest rates, interest rate spread.
- 2.6 Access to finance: Microfinance, deprived sector credit, financial inclusion
- 2.7 Financial Sector Stability: Importance, stability indicators, systemic risks
- 2.8 Meaning of Merger, amalgamation, acquisition and takeover, Types of merger and reverse merger, Motives and benefits of merger and acquisition, Reason for failure of merger and acquisition, Merger and acquisition in Nepal
- 2.9 Anti-Money Laundering (AML) and Terrorist Financing: Concept, Nature and Process of Money Laundering, Identification, Analysis and Reporting of Threshold transactions and Suspicious Transactions

- 2.10 Constitution and Banking Laws: The Constitution of Nepal; Company Act, 2063; Banks and Financial Institutions, Act 2073; Nepal Rastra Bank Act, 2058; Banking Offence and Punishment Act, 2064; Asset (Money) Laundering Prevention Act, 2064; Debt Recovery of Banks and Financial Institutions Act, 2058; Payment and Settlement Act, 2075
- 2.11 Unified Directive and Regulations for Bank and Financial Institutions issued by NRB

द्वितीय पत्र:

Management and Finance

खण्ड (क): (४ प्रश्न \times १० अङ्क + १ प्रश्न \times २० अङ्क = ६०)

1. Management

- 1.1 Management Theories: Scientific Management, Max Weber's Bureaucracy, Human Relations Movement, Systems Theory.
- 1.2 Organization Structure and Design: Types of Organizational Structures, Principles of Organizational Design, Organizational Culture
- 1.3 Strategic Management: Strategic Planning Process, Environmental Analysis, Vision, Mission and Objectives, Formulating Strategies, Implementation and Evaluation of Strategies
- 1.4 Human Resource Management: Recruitment and Placement, Motivation, Performance Evaluation, Strategic HR Plan and Human Resource Development.
- 1.5 Conflict Management and Negotiation: Organizational Conflict, Collective Bargaining, Bargaining and Negotiation Techniques
- 1.6 Decision Making and Problem Solving: Decision Making Process, Information technology in decision making, Quantitative Tools for Decision Making, Problem Solving Techniques
- 1.7 Leadership and Communication: Leadership Theories, Leadership Qualities, Communication Process, Barriers to Communication
- 1.8 Quality Management: Principles of Total Quality Management, Quality Circles, Benchmarking and Quality Assurance
- 1.9 Corporate Governance, Ethics, Morality, Integrity and Social Responsibility
- 1.10 IT/MIS Concept, Scope and System of Electronic Commerce, Hardware, Operating System and Application Software, Database Management System, IT-Risk Analysis, Cyber Crime and its control, IT policy and cyber law in Nepal

खण्ड (ख): (२ प्रश्न \times १० अङ्क + १ प्रश्न \times २० अङ्क = ४०)

2. Finance

- 2.1 Financial Analysis: Financial Statements Analysis, Types and uses of Financial Ratios
- 2.2 Financial Markets: Money Market, Capital Market, Commodities Market, Derivatives Market
- 2.3 Working Capital Management: Factors Affecting Working Capital, Methods of Estimating Working Capital
- 2.4 Capital Budgeting: Capital Budgeting Process and Techniques
- 2.5 Portfolio Management: Assets Valuation, Risk and Return, Portfolio Diversification
- 2.6 Project Appraisal: Importance, Cost-Benefit Analysis, Technical Feasibility, Economic Viability
- 2.7 Cash Flow Management: Cash Flow Analysis, Sources and Uses of Cash flow
- 2.8 International Financial Institutions: International Monetary Fund, World Bank, Asian Development Bank, International Finance Corporation