पाठ्यक्रमको योजनालाई निम्नानुसार दुई चरणमा विभाजन गरिएको छ:

प्रथम चरण:- लिखित परीक्षा

पूर्णाङ्क :- २००

द्वितीय चरण :- अन्तर्वार्ता पूर्णाङ्क :- ३०

परीक्षा योजना (Examination Scheme)

प्रथम चरण :- लिखित परीक्षा (Written Examination)

पत्र	विषय	पूर्णाङ्क	उत्तीर्णाङ्क		परीक्षा प्रणाली	प्रश्नसंख्या x अङ्क	समय
प्रथम	Economics, Money and Banking	900	४०	विषयगत	सैद्धान्तिक-तर्कयुक्त र विश्लेषनात्मक प्रश्न	६ प्रश्न x १० अङ्क	३ घण्टा
					समस्या समाधान प्रश्न	२ प्रश्न x २० अङ्क	
द्वितीय	Management and Finance	900	Хο	विषयगत	सैद्धान्तिक-तर्कयुक्त र विश्लेषनात्मक प्रश्न	६ प्रश्न x १० अङ्क	३ घण्टा
					समस्या समाधान प्रश्न	२ प्रश्न x २० अङ्क	

द्वितीय चरण:- अन्तर्वार्ता (Interview)

विषय	पूर्णाङ्क	परीक्षा प्रणाली
अन्तर्वार्ता	३०	मौखिक

द्रष्टव्य :

- लिखित परीक्षाको माध्यम भाषा नेपाली वा अंग्रेजी अथवा नेपाली र अंग्रेजी दुवै हुन सक्नेछ।
- २. प्रथम र द्वितीय पत्रको लिखित परीक्षा छुट्टा छुट्टै हुनेछ।
- ३. विषयगत प्रश्नको हकमा एउटा लामो प्रश्न वा एउटै प्रश्नका दुई वा दुई भन्दा बढी भाग (Two or more Parts of a single question) वा एउटा प्रश्न अन्तर्गत दुई वा वढी टिप्पणीहरू (Short Notes) सोध्न सिकनेछ।
- ४. विषयगत प्रश्न हुने पत्र विषयमा प्रत्येक खण्डका/प्रश्नका लागि छुट्टाछुट्टै उत्तरपुस्तिकाहरू हुनेछन। उम्मेदवारले प्रत्येक खण्डका प्रश्नको उत्तर सोही खण्डको उतरपुस्तिकामा लेख्नु पर्नेछ।
- ५. यस पाठयक्रम योजना अन्तर्गतका पत्र/विषयका विषयवस्तुमा जुनसुकै कुरा लेखिएको भए तापिन पाठ्यक्रममा परेका कानून, ऐन, नियम, विनियम तथा नीतिहरू परीक्षाको मिति भन्दा ३ महिना अगािड (संशोधन भएका वा संशोधन भई हटाईएका वा थप गरी संशोधन भई) कायम रहेकालाई यस पाठ्यक्रममा परेका समझनु पर्नेछ।
- ६. प्रथम चरणको परीक्षावाट छनौट भएका उम्मेदवारलाई मात्र दोस्रो चरणको परीक्षामा सम्मिलित गराईनेछ।
- ७. पाठयक्रम स्वीकृत मिति:-२०८१/१२/१४

प्रथम पत्र:

Economics, Money and Banking

खण्ड (क): (३ प्रश्न \times १० अङ्क + १ प्रश्न \times २० अङ्क = ५०)

1. **Economics**

- 1.1 National Income Accounting: GDP, GDP Measurement, GDP Computation in Nepal and its Problems; GNP, Investment & other macroeconomic indicators
- 1.2 Growth Theories: Harrod-Domar, Solow-Swan, New Classical Model, Implication of New Classical Model
- 1.3 Price and Output Determination under Various Market Systems: Perfect Competition, Imperfect, Monopolistic and Oligopoly Market Systems
- 1.4 Theories of International Trade and Investment; Foreign Trade and Investment Policies of Nepal and Balance of Payment, Globalization and its impact in Nepalese Economy
- 1.5 Development Economy: Structure and Characteristics of Developing Economics, Determinants of Economic Growth, Development Issues and Challenges, Privatization and its Present Affairs in Nepal
- 1.6 Development Planning and Its Importance: Development Planning in Nepal; Issues and Challenges
- 1.7 Monetary Policy, Fiscal Policy, Commercial Policy, Industrial Policy, Tourism Policy and Foreign Investment Policy
- 1.8 Financial Sector Reform Programme in Nepal: Its Achievements and Appraisal
- 1.9 Sectoral Development: Agriculture, Industry, Trade and Tourism

खण्ड (ख): (३ प्रश्न \times १० अङ्क + १ प्रश्न \times २० अङ्क = ५०)

2. Money and Banking

- 2.1 Banking: History, Role and Functions of Commercial Banks and Central Bank
- 2.2 Management of Commercial Bank: Profitability and Liquidity Management; Assets and Liability Management; Lending Principles and its Management; Determination of Interest Rates
- 2.3 Bank Marketing: Banking Products and Instruments, Target Groups/Customer-line, Marketing Strategies and Plans
- 2.4 Foreign Exchange Management: Policy, Practices and Regulation in Nepal.
- 2.5 Money supply: Definition, Factors affecting Money Supply, High Power Money and Money Multiplier
- 2.6 Inflation: Concept, Causes, Measurement and Consequences, Tradeoff between Inflation and Unemployment.

- 2.7 Banking Risks and its Analysis and Risk Management Practice in Banking Business
- 2.8 Meaning of Merger, Amalgamation, Acquisition and Takeover, Types of merger and reverse merger, Motives and benefits of merger and acquisition, Reason for failure of merger and acquisition, Merger and acquisition in Nepal
- 2.9 Anti-Money Laundering (AML) and Terrorist Financing: Concept, Nature and Process of Money Laundering, Identification, Analysis and Reporting of Threshold transactions and Suspicious Transactions.
- 2.10 Constitution and Banking Laws: The Constitution of Nepal; Company Act, 2063: Banks and Financial Institutions Act, 2073: Nepal Rastra Bank Act, 2058: Banking Offence and Punishment Act, 2064; Asset (Money) Laundering Prevention Act, 2064; Payment and Settlement Act, 2075; Recovery of Debt of Banks and Financial Institutions Act, 2058; Secured Transaction Act, 2063; Foreign Exchange (Regulation) Act, 2019; Securities Act, 2063; Income Tax Act, 2058 and Income Tax Regulation, 2059
- 2.11 Unified Directive and Regulations for Bank and Financial Institutions issued by NRB

द्वितीय पत्र:

Management and Finance

खण्ड (क): (४ प्रश्न \times १० अङ्क + १ प्रश्न \times २० अङ्क = ६०)

1. Management

- 1.1 **Organization Development:** Organization Theories, Organization Development Process, Organization Development at Group and Inter group level, Changing Organizational Culture
- 1.2 **Strategic Planning:** Formulation, Environmental Scanning, SWOT Analysis, Strategy Formulation, Implementation, Evaluation and Control
- 1.3 **Fundamentals of Management:** Meaning, Theories, Principles, Functions; Emerging Concepts of Management; Roles of Managers, Skills, Organizational Leadership
- 1.4 **Human Resource Management (HRM):** Meaning and Approaches to HRM, HR Planning, Job Descriptions, Recruitment and Selection, Integration and Development, Training and Development, Performance Management, Compensation, Contemporary Challenge & Problems of Human Resource Management; Labors Relations and Negotiations, Strategic HR Plan and Development.
- 1.5 **Organisation Behaviour (OB):** Fundamentals of OB; Group Dynamics, Motivation, Communication, Time Management, Conflict Management, Decision making and Problem Solving.
- 1.6 **Quality Management:** TQM Techniques, Factors affecting Quality, Benchmarking and Quality Assurance Techniques, Managing Change and Development in Organization
- 1.7 Corporate Governance, Ethics, Morality, Integrity and Social Responsibility.
- 1.8 IT/MIS Concept, Scope and System of Electronic Commerce, Hardware, Operating System and Application Software, Database Management System, IT-Risk Analysis, Cyber Crime and its control, IT policy and Cyber law in Nepal, NRB IT Policy and Guidelines

खण्ड (ख): (२ प्रश्न \times १० अङ्क + १ प्रश्न \times २० अङ्क = ४०)

2. Finance

- 2.1 Financial Management, Financial System and Market, Capital and Money Market, Securities Market, Financial Derivatives Instruments, Financial Planning, Present Value & Opportunity Cost of Capital, Financial Investment Analysis
- 2.2 Capital Budgeting: Techniques, Significance, Application of the concept, Cohesion among Alternative Proposals, Pay Back Method, Capital Rationing

- 2.3 Cash Flow Analysis: Concept and Practice
- 2.4 Nepal Financial Reporting Standard (NFRS)
- 2.5 International Financial Reporting Standards (IFRS
- 2.6 Portfolio Management: Analysis and Selection, Associated Risk Analysis in Portfolio Management
- 2.7 Profit Management: Break Even Analysis, Sources and Uses of Funds, Linear Programming and Goal Programming
- 2.8 Project Appraisal: Techniques, Methods of Project Evaluation, Analysis of Financial Statements, Ratio Analysis and Measuring for the Performance.
- 2.9 International Organizations: World Bank, IMF, ADB, WTO, BIMSTEC SAARC, ASEAN, EU